

# SALES MANAGER (M/F/X)



ARTS

ARTS - an employer promoting better, faster and more powerful solutions, driving innovation led by teams of enthusiasts. Our 500 staff worldwide work continually to turn their visions of tomorrow's technology into today's exciting projects, in a variety of sectors. We need people who are committed, equipped with entrepreneurial skills and solutions and a forward-looking approach to problem solving - people like you!

Are you ambitious and strong in acquisitions? Then you can expand your professional success as a **Sales Manager** with us in **Hamburg** or your desired region. Work actively on expanding our business areas and realize your visions together with ARTS.

## Task description

- Active development of customers for the ARTS Group in your region
- Identification of further potentials in other industries, e.g. in the automotive or industrial sector, to establish our services
- Co-design and implementation of sales strategies
- Support of existing customers as well as initiation and control of long-term customer loyalty measures
- Securing and expanding market position by achieving sales targets
- Documentation of the sales activity and maintenance of the CRM tool

## Requirements

- Completed commercial training with appropriate professional experience
- Know-how in the sale of services in the industrial environment, such as mechanical engineering or automotive
- Experience in self-responsible structured sales work
- Very good knowledge of German and English
- Strong identification with brand, mission and service offering
- Can-Do mentality and pronounced entrepreneurship

## Our Services

- Flexible working time
- Company pension plan with employer's allowance
- Free employee parking spaces
- Childcare subsidy
- Provision of hot and cold beverages
- Open and collegial working atmosphere
- Regular team events

Hamburg | 1715

### YOUR CONTACT

**Katja Herrmann**  
**HR Management**

ARTS Experts GmbH  
Hermann-Reichelt-Str. 3

01109 Dresden

Germany  
katja.herrmann@arts.eu  
+49 (0) 0351 / 795 808 33

### APPLY NOW



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